

# Argon solutions powered by technology, reliability and safety

Expect more from one of the  
world's largest argon suppliers

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No matter what your argon application, Air Products can help you improve your process and minimize your cost. We have over 75 years of experience in argon supply and technology. Our engineers will work with you to develop solutions that optimize performance and reliability, while providing you with the technical “know-how” to give you a competitive edge. Get the experts of Air Products on your side.

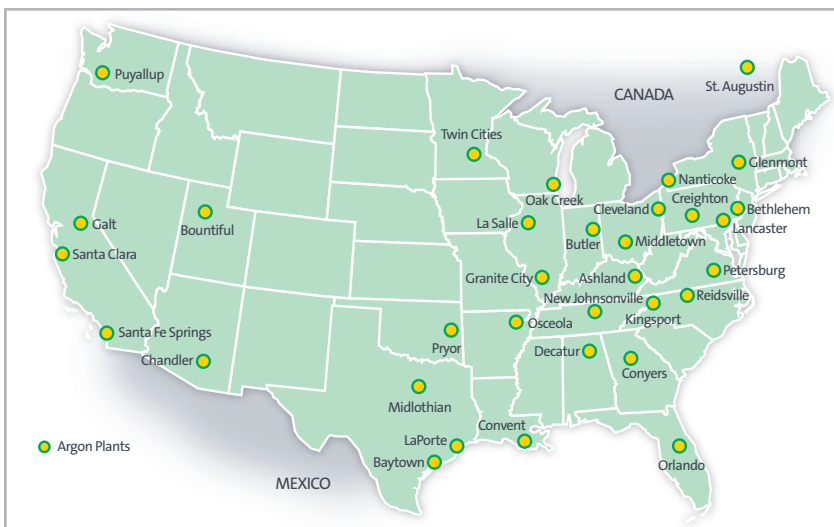
## Air Products is just around the corner

When you choose Air Products, you'll be covered by one of the most extensive argon networks in the industry. Our engineers can recommend the most efficient and cost-effective supply mode based on your volume, pressure, purity level, flow rate and operating pattern.



## What's your argon application? We can help.

- Blanketing/inerting
- Degassing
- Electronic package sealing
- Glass filling
- Glass-tin bath atmosphere
- Hot isostatic processing
- Metal refining
- Metals heat treating
- Plasma arc cutting
- Plasma cleaning
- Powder atomization
- Pressure testing
- Purging
- Quenching
- Silicon ingot inerting
- Stirring
- Thermal spray
- Welding



# Air Products delivers more than high quality argon . . . we deliver peace of mind

Other suppliers can sell you argon. Air Products can give you the edge you need to outperform the competition.

Here's how.

## Argon Supplier Checklist:

### Reliable Supply

We're dedicated to maintaining our 99.95% reliability record of providing on-time deliveries to the flow, purity, and pressure you specify.

#### ✓ Supply Backup and Feedstock

Air Products' network of argon plants assures each primary production plant in your distribution area is backed up with secondary product sources to help maintain reliable supply.

#### ✓ 24/7 Inventory Management Services

Through both our telemetry services and our customer service department, we proactively manage your argon levels to create a supply replenishment plan based on your current and future production schedule.

#### ✓ Dedicated Drivers, Privately Owned Fleet

Our drivers deliver 24/7/365. We maintain one of the industry's largest privately owned trucking fleets to manage distribution and serve you better.

### Technical Support When You Need It

#### ✓ Unmatched Argon Application Experience

Air Products has decades of experience in a variety of argon technologies and complex applications. Let our experts help you with operating cost reductions, reliability and safety.

### Safe and Sustainable Operations

As a world-recognized safety leader in the chemical industry, we are committed to sustainability and safety at your facility and ours.

#### ✓ Operational Readiness Inspections

We verify and inspect our installations prior to startup to ensure they will be operated safely.

#### ✓ Safe-to-Deliver Checklist

Prior to each fill, Air Products will notify you of any issues that need to be corrected so that your argon will be delivered safely.

#### ✓ Dedicated Customer Service Team—24/7/365

Our dedicated team of service and logistics specialists is available around the clock to coordinate deliveries and answer questions about tank inventory levels, orders, delivery, documentation, invoices, overall supply system operability and maintenance. You can contact us at 800-224-2724.

#### ✓ APDirect® Online Customer Portal—24/7/365

We provide a secure self-service portal that gives you instant access to information and efficient transaction processing.

Now that you've seen what Air Products can do for your argon supply, how does your current supplier measure up? Contact us for an argon value assessment.

For more information:  
[airproducts.com/argon](http://airproducts.com/argon)

### Americas, Corporate Headquarters

Air Products and Chemicals, Inc.  
7201 Hamilton Boulevard  
Allentown, PA 18195-1501  
T 800-654-4567  
T 610-706-4730  
[gigmrktg@airproducts.com](mailto:gigmrktg@airproducts.com)



tell me more  
[airproducts.com/argon](http://airproducts.com/argon)

